

# Heterogenous Production Functions, Panel Data, and Productivity Dispersion

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# Panel Data

- ▶ **Online marketing** One popular website, single advertising campaign
  - ▶ Panel ID: browser cookies or required to log in
- ▶ **Productivity** firm or plant level data for a medium to large country
  - ▶ Panel ID: government statistical agency collects data
  - ▶ *Productivity dispersion in India today*
- ▶ **Nonparametric identification, estimation**
- ▶ Identification could motivate parametric estimation approaches

# Some Uses of Panel Data

- ▶ *Some non-structural* machine learning
  - ▶ Predictive nonparametric regression
  - ▶ Polynomials, splines, trees, nearest neighbor, ...
- ▶ *Some structural demand estimation* with consumer panel data
  - ▶ Unobservable preference heterogeneity (random coefficients)
  - ▶ Dynamics of consumer decision making (learning, stockpiling)
- ▶ *Some theoretical econometricians*
  - ▶ **Correlation of unobservables and explanatory variables**
  - ▶ Few **conduct** assumptions in model for explanatory variables
  - ▶ Conduct: no first order condition for firm advertising choice, say
  - ▶ Common paradigm: **fixed effects**

# Correlated Random Coefficients

- ▶ **Correlated random coefficients** combine ideas from
  - ▶ Heterogeneous parameters
  - ▶ Fixed effects
- ▶ Unobserved heterogeneity from, say, consumer panels or production data
  - ▶ **Random coefficients** in regression setting
  - ▶ *Treatment effect heterogeneity*
  - ▶ Random coefficients **not fixed over time** for individual, firm
- ▶ Random coefficients can be **correlated with explanatory variables**
  - ▶ Firms with more return to capital use more capital
  - ▶ Consumers more responsive to ads targeted by more ads
  - ▶ No explicit **conduct** model of capital or advertising FOCs
  - ▶ Certainly behavioral assumptions

# Applications

- ▶ Consumer panels for demand estimation
  - ▶ Many endogeneity issues with non randomized marketing exposures
  - ▶ Fox, Hoderlein & Shashoua (2019): TV advertising on offline sales
- ▶ **Productivity in India**
  - ▶ Plant level productivity data on India
  - ▶ Debate about low, dispersed productivity in India
  - ▶ Random coefficients: **vector-valued productivity**

## Correlated Random Coefficients

- ▶ Linear equation with random coefficients

$$Y_{i,t} = A_{i,t} + B_{i,t}X_{i,t}$$

- ▶  $Y_{i,t}$  outcome variable of interest
- ▶  $X_{i,t}$  explanatory variable of interest
- ▶  $A_{i,t}$  additive unobservable
- ▶  $B_{i,t}$  random slope
- ▶ Call *both*  $A_{i,t}, B_{i,t}$  **random coefficients**
- ▶ Identify **moments of distribution**

$$F_t(A_{i,t}, B_{i,t} | X_{i,t})$$

- ▶ Random coefficients  $A_{i,t}, B_{i,t}$  can be **correlated** with  $X_{i,t}$
- ▶ Single  $X$  with random coefficient for now, **more later**

# Productivity Dispersion

- ▶ Cobb Douglas production function

$$Y_{i,t} = A_{i,t} + B^K K_{i,t} + B^L L_{i,t}$$

- ▶ **Productivity dispersion:** standard deviation of  $A_{i,t}$  across plants or firms in same industry
- ▶ Syverson (2011) surveys productivity dispersion findings
- ▶ Typical finding: some plants produce more than **twice as much** output for same inputs
- ▶ *Assuming  $(B^K, B^L)$  identical for plants in an industry too restrictive?*
- ▶ If  $(B_{i,t}^K, B_{i,t}^L)$  vary by plant  $i$  & time, much of this heterogeneity enters  $A_{i,t}$

## Constant Returns to Scale

- ▶ Impose **constant returns to scale** (CRS)
- ▶ Skip simple algebra...

$$Y_{i,t} = A_{i,t} + B_{i,t}X_{i,t}$$

- ▶  $Y_{i,t}$  log output minus log labor under CRS
- ▶  $X_{i,t}$  log capital minus log labor
- ▶  $A_{i,t}$  total factor productivity
- ▶  $B_{i,t}$  input elasticity for capital, **heterogeneous** in this paper
- ▶ **Random coefficients**  $A_{i,t}, B_{i,t}$  can be **correlated** with  $X_{i,t}$
- ▶ Identify **moments of distribution**

$$F_t(A_{i,t}, B_{i,t} | X_{i,t})$$



## Moments & Quantiles to Identify

- ▶ **Cobb Douglas production**, constant returns to scale

$$Y_{i,t} = A_{i,t} + B_{i,t}X_{i,t}$$

- ▶  $E[A_{i,t} | X_{i,t}]$  firms with **more inputs** / capital intensity have higher TFP? **Allocation of inputs**
- ▶  $E[A_{i,t}]$  **unconditional mean of log TFP**, could see how log TFP varies over time, across countries
- ▶  $SD[A_{i,t} | X_{i,t}]$  dispersion of log TFP for firms using **same capital intensity**
- ▶  $SD[A_{i,t}]$  **dispersion is log TFP** within, say, a country? Huge literature
- ▶  $E[B_{i,t} | X_{i,t}]$  firms with **more capital intensity** have higher capital elasticities?
- ▶  $E[B_{i,t}]$  **unconditional mean capital elasticity**: percentage increase in output for percentage increase in capital
- ▶  $SD[B_{i,t}]$  how **dispersed is technology for capital** across firms?

# Endogeneity Concerns

- ▶ **Cobb Douglas production**, constant returns to scale

$$Y_{i,t} = A_{i,t} + B_{i,t}X_{i,t}$$

- ▶ Firms with higher capital elasticity  $B_{i,t}$  might use more capital, be more capital intensive
- ▶ Firms with more log TFP  $A_{i,t}$  might use more inputs

## Two Time Periods

- ▶ Leave productivity example
- ▶ Simplify: periods  $t = 1$  &  $t = 2$  (fixed  $T = 2$ )
- ▶ Regression with random coefficients

$$Y_{i,1} = A_{i,1} + B_{i,1}X_{i,1}$$

$$Y_{i,2} = A_{i,2} + B_{i,2}X_{i,2}$$

- ▶ Identify **moments of distribution**

$$F(A_{i,1}, A_{i,2}, B_{i,1}, B_{i,2} \mid X_{i,1}, X_{i,2})$$

- ▶ Random coefficients  $(A_{i,t}, B_{i,t})$  **correlated** with  $X_{i,1}, X_{i,2}$
- ▶  $F_t(A_{i,t}, B_{i,t} \mid X_{i,t})$  can shift over time

## Innovations to Random Coefficients

- ▶ Add time series process for **innovations to random coefficients** (shocks)

$$Y_{i,1} = A_{i,1} + B_{i,1}X_{i,1}$$

$$Y_{i,2} = A_{i,2} + B_{i,2}X_{i,2}$$

$$A_{i,2} = A_{i,1} + U_{i,2}$$

$$B_{i,2} = B_{i,1} + V_{i,2}$$

- ▶ Drop  $i$  subscripts in what follows
  - ▶ Almost everything depends on  $i$  in this paper!
- ▶  $A_t$  &  $B_t$ : **random walks with drift**
  - ▶ AR(1) results in paper
- ▶  $U_2$  &  $V_2$ : innovations to production functions
- ▶ Innovations not necessarily mean 0, allow drift in random coefficients distribution!
- ▶ Seasonality, learning, productivity growth, etc.

# Identification Assumptions

- ▶ Recall dropping  $i$  subscript

$$Y_1 = A_1 + B_1 X_1$$

$$Y_2 = A_2 + B_2 X_2$$

$$A_2 = A_1 + U_2$$

$$B_2 = B_1 + V_2$$

- ▶ **Most important identification assumptions**

$$(U_2, V_2) \perp (A_1, B_1) \mid X_1, X_2$$

$$(U_2, V_2) \perp (X_1, X_2)$$

## Productivity: Identification Assumptions

- ▶ **Most important identification assumptions**

$$(U_2, V_2) \perp (A_1, B_1) \mid X_1, X_2$$

$$(U_2, V_2) \perp (X_1, X_2)$$

- ▶ Productivity: **timing assumption**
- ▶ Firms choose inputs  $X_2$  in previous period 1 before  $(U_2, V_2)$  seen
- ▶ Story has economic content: could verify by talking to firms about when they choose inputs

# Productivity: Timing Assumption vs Proxy Variable Literature

- ▶ **Most important identification assumptions**

$$(U_2, V_2) \perp (A_1, B_1) \mid X_1, X_2$$

$$(U_2, V_2) \perp (X_1, X_2)$$

- ▶ Related timing assumption to literature **without random coefficient** on capital
- ▶ Olley & Pakes (1996), Levinsohn & Petrin (2003), Wooldridge (2009), Akerberg et al (2015), Gandhi et al (2018)
- ▶ Some inputs chosen in period  $t - 1$  with knowledge of only  $t - 1$  production function
- ▶  $A_t$  often nonparametric Markov, distribution  $\Pr(A_t \mid A_{t-1})$
- ▶ We have random walk, AR(1) extension
- ▶ We do not allow i.i.d. output error not in  $A_t$  (proxy variable methods require scalar unobservables)
- ▶ Related: Arellano & Bond (1991) literature

## No Conduct Assumptions Like Static FOCs

- ▶ Estimate  $B$  as expenditure share on capital input
- ▶ Based on **static profit maximizing** FOC for Cobb-Douglas
- ▶ Treats input as having no adjustment costs, opposite of our approach
- ▶ Based on strong **conduct assumption**: static cost minimization
- ▶ See Doraszelski & Jaumandreu (2013, 2016), Gandhi et al (2015)
- ▶ We do not impose profit maximization or cost minimization, **important for studying unproductive firms**
- ▶ We allow unobservables outside production function to affect input choice
  - ▶ Firm-specific input prices
  - ▶ Adjustment costs
  - ▶ Product demand



## Consumer Panels: Analogous Issues

- ▶ **Most important identification assumptions**

$$(U_2, V_2) \perp (A_1, B_1) \mid X_1, X_2$$

$$(U_2, V_2) \perp (X_1, X_2)$$

- ▶ **Targeting** based on previous behavior, not current period
- ▶ Targeting can be complex function of past  $X$ 's
- ▶ No explicit targeting FOC / supply side model
- ▶ Higher frequency data?
- ▶ Consumer preferences evolve over time

## Correlated Random Coefficients Literature

- ▶ Literature on **correlated random coefficients** in panel data
  - ▶ Chamberlain (1992), Arellano & Bonhomme (2012), Graham & Powell (2012), Evdokimov (2011), Laage (2018), etc.
- ▶ Models have **time invariant** random coefficients  $(A_i, B_i)$

$$Y_{i,t} = A_i + \bar{A}_{i,t} + B_i X_{i,t}$$

- ▶ Correlation with  $X_{i,t}$  usually only arises for time invariant components  $(A_i, B_i)$
- ▶ Sometimes,  $\bar{A}_{i,t}$  assumed independent of  $\bar{A}_{i,t-1}$
- ▶ Time invariance assumption impede investigating firm or industry growth
- ▶ Our results only for scalar  $X_{i,t}$

# Recent Papers on Heterogeneous Production Functions

- ▶ Kasahara, Shrimpf & Suzuki (2017)
  - ▶ Kasahara and Shimotsu (2009) finite mixture approach
- ▶ Balat, Brambilla & Sasaki (2018)
  - ▶ Extend proxy variable approaches but require variables to be chosen in period  $t - 1$  with only static considerations, as in FOCs
- ▶ Navarro & Rivers (2018)
  - ▶ Extend Gandhi, Navarro & Rivers (2018)
- ▶ Li & Sasaki (2018)
  - ▶ Scalar underlying random variable drives multiple Cobb-Douglas parameters
- ▶ Akerberg & Hahn (2016)
  - ▶ Scalar unobservable enters into nonparametric production function

# All Identification Assumptions

- ▶ Model, dropping  $i$  subscript

$$Y_1 = A_1 + B_1 X_1$$

$$Y_2 = A_2 + B_2 X_2$$

$$A_2 = A_1 + U_2$$

$$B_2 = B_1 + V_2$$

- ▶ **Most important identification assumptions**

$$(U_2, V_2) \perp (A_1, B_1) \mid X_1, X_2$$

$$(U_2, V_2) \perp (X_1, X_2)$$

- ▶ **Other identification assumptions**

- ▶  $X_1$  &  $X_2$  have continuous, common support
- ▶  $X_1$  &  $X_2$  not linearly dependent

## Identify Conditional Moments

- ▶ **Conditional distribution of random coefficients**

$$F(A_1, A_2, B_1, B_2 \mid X_1, X_2)$$

- ▶ **Means**  $E[A_1 \mid X_1, X_2]$ ,  $E[B_1 \mid X_1, X_2]$ ,  $E[A_2 \mid X_1, X_2]$ ,  $E[B_2 \mid X_1, X_2]$
- ▶ **Standard deviations**  $SD[A_1 \mid X_1, X_2]$ ,  $SD[B_1 \mid X_1, X_2]$ ,  $SD[A_2 \mid X_1, X_2]$ ,  $SD[B_2 \mid X_1, X_2]$
- ▶ Can then identify **unconditional moments** and other estimands

$$E[A_1] = E_{X_1, X_2}(E[A_1 \mid X_1, X_2])$$

$$\text{median}_{X_1, X_2}(E[A_1 \mid X_1, X_2])$$

- ▶ Also identify entire joint distribution  $F(A_1, A_2, B_1, B_2 \mid X_1, X_2)$ 
  - ▶ Characteristic functions, in paper

## Identification & Estimation Steps

1. Identify unconditional moments of innovations

$$E[U_2], E[V_2]$$

2. Identify conditional moments of outcomes like

$$E[Y_1 | X_1, X_2]$$

- ▶ Directly from data
- ▶ Nonparametric regression

3. Identify first period conditional moments of random coefficients like

$$E[A_1 | X_1, X_2]$$

4. Identify second period conditional moments like

$$E[A_2 | X_1, X_2]$$

5. Identify unconditional moments, other estimands

$$E[A_1] = E_{X_1, X_2}(E[A_1 | X_1, X_2])$$
$$\text{median}_{X_1, X_2}(E[A_1 | X_1, X_2])$$

## Step 1: Means of Innovations

- ▶ Identify means of innovations  $E[U_2]$ ,  $E[V_2]$
- ▶ Focus on  $(X_1, X_2)$  such that  $X_1 = X_2 = x$ : input choices remain constant
- ▶ Difference time periods using panel data, giving

$$Y_2 - Y_1 = (A_2 - A_1) + (B_2 - B_1)x = U_2 + V_2x$$

- ▶ Take expectations

$$E[Y_2 - Y_1 \mid X_1 = X_2 = x] = E[U_2] + E[V_2]x$$

- ▶ Uses mean independence relaxation of

$$(U_2, V_2) \perp (X_1, X_2)$$

- ▶ Local kernel regression, local to  $X_1 = X_2 = x$ , identify  $E[U_2]$ ,  $E[V_2]$
- ▶ Estimation: with optimal kernel bandwidth, rate  $2/5$  (less than  $1/2$ ), normality

## Step 1: Intuition for Identifying Innovation Moments

- ▶ Consider plants that do not change input  $X$
- ▶ Mean of change in output only from innovations



## Step 2: Outcome Moments

- ▶ Data directly identify conditional moments of outcomes

$$E[Y_1 | X_1, X_2], E[Y_1^2 | X_1, X_2], E[Y_1 \cdot Y_2 | X_1, X_2]$$

- ▶ Estimation: nonparametric regression
- ▶ Kernel with optimal bandwidth gives rate  $1/6$ , asymptotic normality
- ▶ Have also simulated splines, polynomials with Lasso

## Step 3: Two Linear Equations for Means

- ▶ Production functions

$$Y_1 = A_1 + B_1 X_1$$

$$Y_2 = A_2 + B_2 X_2$$

- ▶ Then

$$E[Y_1 | X_1, X_2] = E[A_1 | X_1, X_2] + E[B_1 | X_1, X_2] x_1$$

$$E[Y_2 | X_1, X_2] = E[A_2 | X_1, X_2] + E[B_2 | X_1, X_2] x_2$$

- ▶ Rewrite period 2 production function at  $X_1 = x_1$  and  $X_2 = x_2$

$$E[Y_2 | X_1, X_2] =$$

$$E[A_1 + U_2 | X_1, X_2] + E[B_1 + V_2 | X_1, X_2] x_2 =$$

$$E[A_1 | X_1, X_2] + E[B_1 | X_1, X_2] x_2 + E[U_2] + E[V_2] x_2$$

## Step 3: Means of Random Coefficients

- ▶ Fix  $X_1 = x_1$  and  $X_2 = x_2$
- ▶ Two linear equations

$$E[Y_1 | X_1, X_2] = E[A_1 | X_1, X_2] + E[B_1 | X_1, X_2]x_1$$

$$E[Y_2 | X_1, X_2] = E[A_1 | X_1, X_2] + E[B_1 | X_1, X_2]x_2 + E[U_2] + E[V_2]x_2$$

- ▶  $E[U_2]$ ,  $E[V_2]$ ,  $E[Y_1 | X_1, X_2]$ ,  $E[Y_2 | X_1, X_2]$  previously identified
- ▶ Two unknowns:  $E[A_1 | X_1, X_2]$  and  $E[B_1 | X_1, X_2]$
- ▶ Linear equations have unique solution if  $x_1 \neq x_2$
- ▶ Identify **conditional means of random coefficients**  
 $E[A_1 | X_1, X_2]$  and  $E[B_1 | X_1, X_2]$  for  $x_1 \neq x_2$
- ▶ **Step 3 avoids variation in  $X_1, X_2$  because of panel data solution to endogeneity**

## Step 4: Second Period Means of Random Coefficients

- ▶ Identified for  $X_1 = x_1$  and  $X_2 = x_2$

$$E[A_1 | X_1, X_2], E[B_1 | X_1, X_2], E[U_2], E[V_2]$$

- ▶ Now identify conditional means of second period random coefficients for  $X_1 = x_1$  and  $X_2 = x_2$

$$E[A_2 | X_1, X_2] = E[A_1 + U_2 | X_1, X_2] = E[A_1 | X_1, X_2] + E[U_2]$$

$$E[B_2 | X_1, X_2] = E[B_1 + V_2 | X_1, X_2] = E[B_1 | X_1, X_2] + E[V_2]$$

## Step 5: Unconditional Moments

- ▶ Form unconditional moments such as

$$E[A_1] = E_{X_1, X_2} [E[A_1 | X_1, X_2]]$$

- ▶ Identified if points  $X_1 = X_2$  have measure zero
- ▶ Consistency, estimation discussed later: need censoring
- ▶ Censoring requires new consistency theorem, below
- ▶ Also identify quantiles of conditional moments

$$\text{median}_{X_1, X_2} (E[A_1 | X_1, X_2])$$

## Use of Means of Random Coefficients

- ▶ Identified

$$E[A_1 | X_1, X_2], E[A_1], E[B_1 | X_1, X_2], E[B_1], E[U_2], E[V_2]$$

- ▶ Explore growth in mean TFP & mean input elasticity (say capital elasticity) over time
- ▶ Compare *unconditional means* of random coefficients across industries, countries
- ▶ *Conditional means*: inputs **allocated to most productive firms?**
- ▶ Later: **aggregate productivity growth**

## Second Moments: Productivity Dispersion

- ▶ Our empirical focus is **productivity dispersion**
- ▶ Productivity dispersion refers to **second moment** of productivity
- ▶ In our model, productivity refers to both TFP & capital input elasticity (random coefficients)
- ▶ How firms vary in TFP / capital input elasticities?
- ▶ Identify conditional **standard deviation** and **correlation** of TFP and input elasticity...

$$\begin{aligned}SD(A_1 | X_1, X_2), SD(B_1 | X_1, X_2), \\ \text{Corr}(A_1, B_1 | X_1, X_2), \text{Corr}(A_1, A_2 | X_1, X_2), \dots\end{aligned}$$

- ▶ Also unconditional moments such as  $SD(A_1)$  if points  $X_1 = X_2$  have probability zero

## Step 1: Variances, Covariances of Shocks ( $U_2, V_2$ )

- ▶ Like with first moments, focus on  $X_1 = X_2 = x$ : input choices remain constant
- ▶ First differences

$$Y_2 - Y_1 = (A_2 - A_1) + (B_2 - B_1)x = U_2 + V_2x$$

- ▶ Take conditional variance & exploit independence from  $X$  of second moments of innovations

$$\text{Var}[Y_2 - Y_1 \mid X_1 = X_2 = x] = \text{Var}[U_2] + \text{Var}[V_2]x^2 + 2\text{Cov}(U_2, V_2)x$$

- ▶ Local variation in  $x$  identifies  $\text{Var}[U_2]$ ,  $\text{Var}[V_2]$  &  $\text{Cov}(U_2, V_2)$



## Step 3: Variances, Covariances of Random Coefficients

- ▶ Skip steps 2, 4, 5 for conciseness
- ▶ Fix  $X_1 = x_1$  and  $X_2 = x_2$
- ▶ Algebra and our main independence assumption show

$$\text{Var}(Y_1 | X_1, X_2) = \text{Var}(A_1 | X_1, X_2) + \text{Var}(B_1 | X_1, X_2)x_1^2 + 2\text{Cov}(A_1, B_1 | X_1, X_2)x_1$$

$$\text{Var}(Y_2 | X_1, X_2) = \text{Var}(A_1 | X_1, X_2) + \text{Var}(B_1 | X_1, X_2)x_2^2 + 2\text{Cov}(A_1, B_1 | X_1, X_2)x_2 + \text{Var}(U_2 + V_2x_2)$$

$$\text{Cov}(Y_1, Y_2 | X_1, X_2) = \text{Var}(A_1 | X_1, X_2) + \text{Var}(B_1 | X_1, X_2)x_1x_2 + \text{Cov}(A_1, B_1 | X_1, X_2)(x_1 + x_2)$$

- ▶ Three linear equations, three unknowns
- ▶ Identify

$$\text{Var}(A_1 | X_1 = x_1, X_2 = x_2), \text{Var}(B_1 | X_1 = x_1, X_2 = x_2), \text{Cov}(A_1, B_1 | X_1 = x_1, X_2 = x_2)$$

- ▶ Again, no identification when  $x_1 = x_2$

## Use of Second Moments

- ▶ Literature on **productivity dispersion within an industry** all about **second moments**
- ▶ Here, identify **dispersion in production functions** instead of just dispersion in total factor productivity,  $A_t$
- ▶ Generalize output level & output growth decompositions for higher dimensional notion of productivity
- ▶ Decompositions involve productivity & allocation of inputs to firms
- ▶ We identify second moments conditional on  $X_1 = x_1, X_2 = x_2$
- ▶ Important for questions on allocation of inputs

## Three or More Random Coefficients

- ▶ Say three random coefficients: two slopes, one intercept
- ▶ Not surprisingly need three time periods

$$Y_1 = A_1 + B_1X_1 + C_1Z_1$$

$$Y_2 = A_2 + B_2X_2 + C_2Z_2$$

$$Y_3 = A_3 + B_3X_3 + C_3Z_3$$

- ▶ **New timing assumption**

$$(U_2, V_2, W_2, U_3, V_3, W_3) \perp (A_1, B_1) \mid X_1, X_2, X_3$$

$$(U_2, V_2, W_2, U_3, V_3, W_3) \perp (X_1, X_2, X_3)$$

- ▶ Firm makes decisions in period 1 (or before) about inputs in periods 2,3
- ▶ Can ask firms when they make decisions, as before
- ▶ Relates to decision period of firm & frequency of data
- ▶ If previous timing assumption valid for annual data, **new one valid for data every six months**
  - ▶ Akerberg (2018): same point to lower standard errors

## Estimation Steps

1. Estimate moments of innovations  $U_2, V_2$ 
  - ▶ Kernel local to  $x_1 = x_2$ , local polynomial regression
2. Estimate conditional moments of outcomes like  $E[Y_1 | X_1, X_2]$  using Nadarya-Watson kernels
  - ▶ Nonparametric regression: could use other methods (machine learning...)
3. Estimate first period conditional moments of random coefficients like  $E[A_1 | X_1, X_2]$ 
  - ▶ Solve for conditional moments given estimates like  $\hat{E}[Y_1 | X_1, X_2]$
4. Estimate second period conditional moments like  $E[A_2 | X_1, X_2]$
5. Estimate unconditional moments like  $E[A_1] = E_{X_1, X_2}[E[A_1 | X_1, X_2]]$ 
  - ▶ **Requires censoring because of non-identification at  $X_1 = X_2$**

## Estimator of Unconditional First Moments

- ▶ Estimand  $E[A_1]$
- ▶ Estimator  $\hat{\alpha}$  is  $\hat{\alpha} = \arg \min_{\alpha \in \mathbb{R}} \hat{G}_n(\alpha)$  where

$$\hat{G}_n(\alpha) = \frac{1}{n} \sum_{i=1}^n \left( \hat{E}[A_1 | X_{1,i}, X_{2,i}] - \alpha \right)^2 \{ |X_{2,i} - X_{1,i}| > h_n \}$$

- ▶  $\hat{E}[A_1 | X_{1,i}, X_{2,i}]$  is kernel estimator from step 3
- ▶  $h_n$  scalar defining **censoring rule**
- ▶ Estimator  $\hat{\alpha} = \arg \min_{\alpha \in \mathbb{R}} \hat{G}_n(\alpha)$  censored sample average

$$\hat{\alpha} = \frac{\sum_{i=1}^n \hat{E}[A_1 | X_{1,i}, X_{2,i}] \{ |X_{2,i} - X_{1,i}| > h_n \}}{\sum_{i=1}^n \{ |X_{2,i} - X_{1,i}| > h_n \}}$$

## Consistency for Unconditional First Moments

$$\hat{\alpha} = \frac{\sum_{i=1}^n \hat{E}[A_1 | X_{1,i}, X_{2,i}] \{ |X_{2,i} - X_{1,i}| > h_n \}}{\sum_{i=1}^n \{ |X_{2,i} - X_{1,i}| > h_n \}}$$

- ▶  $E[A_1]$  identified if points  $X_1 = X_2$  have probability zero
- ▶ Say cross-sectional observations  $(X_1, X_2, Y_1, Y_2)$  are i.i.d.

$\hat{\alpha}$  consistent estimator of  $E[A_1]$  if  $h_n \propto n^{-a}$  when  $a < 1/4$ .

- ▶ Uniform convergence under **censoring** main technical step
- ▶ Related to Graham & Powell (2012) with weaker regularity conditions

## Monte Carlo: Productivity Inspired DGP

- ▶ Value added production function
- ▶ Constant returns to scale (subtract log labor from log output, log capital)
- ▶ Everything multivariate normal
- ▶ Autocorrelation in capital intensity  $X_1$  and  $X_2$
- ▶ Capital coefficient  $B_1$  correlated with capital intensity  $X_1$
- ▶ Correlation between log TFP  $A_1$  and capital elasticity  $B_1$
- ▶ High productivity dispersion,  $SD(A_1)$

## Monte Carlo: Correlation Matrix in DGP

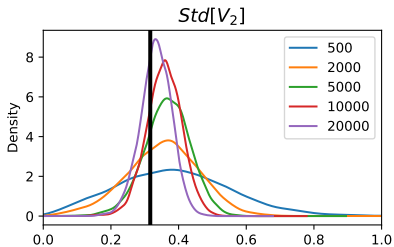
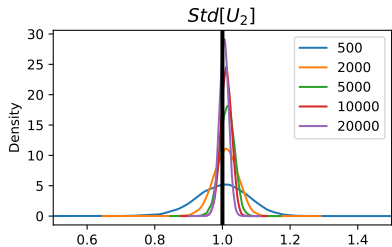
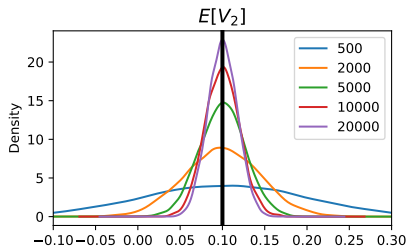
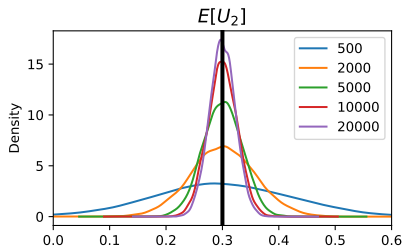
- ▶ Correlation matrix (for multivariate normal) for

$(A_1, B_1, X_1, X_2, U_2, V_2)$

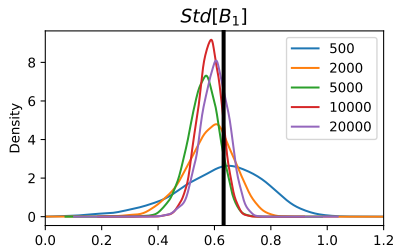
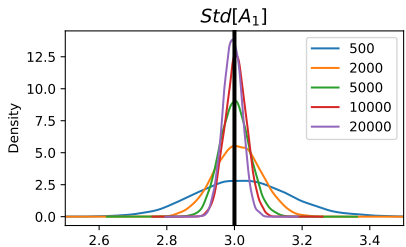
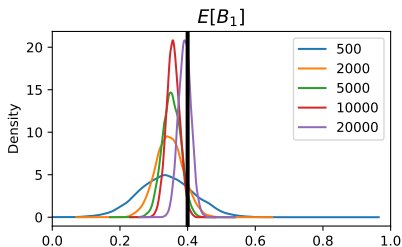
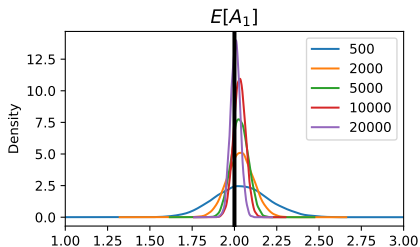
$$\begin{bmatrix} 1 & 0.5 & 0.5 & 0.5 & 0 & 0 \\ 0.5 & 1 & 0.5 & 0.5 & 0 & 0 \\ 0.5 & 0.5 & 1 & 0.5 & 0 & 0 \\ 0.5 & 0.5 & 0.5 & 1 & 0 & 0 \\ 0 & 0 & 0 & 0 & 1 & 0.5 \\ 0 & 0 & 0 & 0 & 0.5 & 1 \end{bmatrix}$$



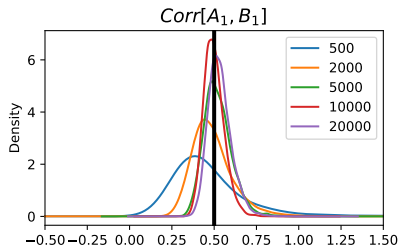
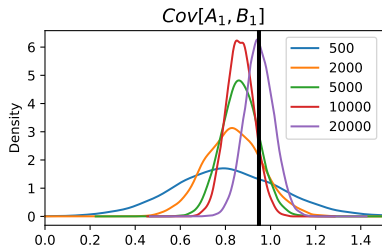
# Moments of Innovations $U_2, V_2$



# Unconditional Moments of Random Coefficients



# Unconditional Covariance, Correlation of Random Coefficients



## Bootstrap Confidence Region Coverage

	$E[A_1]$	$E[B_1]$	Std[ $A_1$ ]	Std[ $B_1$ ]	Cov[ $A_1, B_1$ ]	Corr[ $A_1, B_1$ ]
0	0.945	0.958	0.951	0.928	0.948	0.945
	$E[A_2]$	$E[B_2]$	Std[ $A_2$ ]	Std[ $B_2$ ]	Cov[ $A_2, B_2$ ]	Corr[ $A_2, B_2$ ]
0	0.935	0.954	0.951	0.932	0.945	0.941

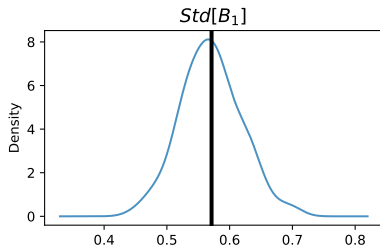
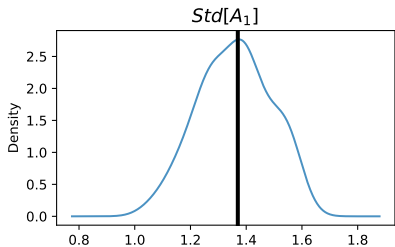
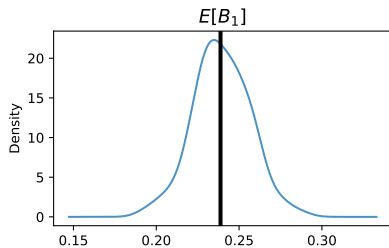
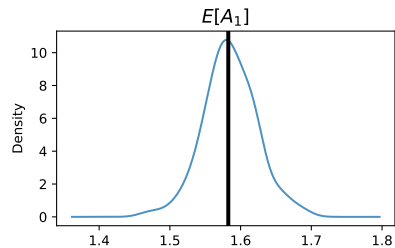
- ▶ Nominal size 95%
- ▶ 20,000 observations
- ▶ No theoretical results on bootstrap validity for unconditional moments (censoring)

## India Dataset, Production Function

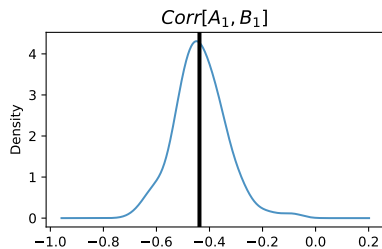
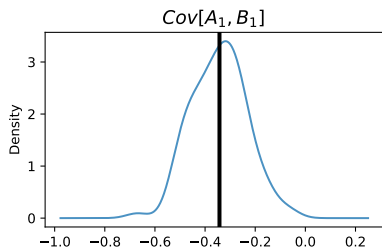
$$\log\left(\frac{Y - M}{L}\right) = A + B\left(\frac{K}{L}\right)$$

- ▶ Annual Survey of Industries, 2008 & 2009
- ▶ Used in Allcott, Collard-Wexler, & O'Connell (2016)
  - ▶ Use their deflators, etc
- ▶ Variable definitions
  - ▶ Output  $Y$ : sales
  - ▶ Capital  $K$ : value of assets with normal productive life more than a year
  - ▶ Labor  $L$ : wages
  - ▶ Materials  $M$ : value of raw materials, components, chemicals, packing material, ...
- ▶ After cleaning, 13,297 firms

# Bootstrap Distribution, Point Estimate for India



# Bootstrap Distribution, Point Estimate for India



## Correlated Random Coefficients vs OLS, First Differences

$$\log\left(\frac{Y-M}{L}\right) = A + B\left(\frac{K}{L}\right)$$

	$E[A]$	Std[A]	$E[B]$	Std[B]	Corr[A, B]
OLS, 2008	1.50	<b>0.99</b>	0.31	–	–
OLS, 2009	1.47	<b>1.00</b>	0.32	–	–
First Differences, OLS	–	–	0.28	–	–
Random Coefficients, 2008	1.58	<b>1.37</b>	0.24	0.57	-0.35
Random Coefficients, 2009	1.59	<b>1.54</b>	0.24	0.57	-0.31

- ▶ **Standard deviation of log TFP increases**
- ▶ Productivity dispersion with heterogeneous production function higher than OLS indicates



# Aggregate Productivity Growth (APG)

- ▶ **Aggregate productivity growth (APG) defined as**
  - ▶ Change in aggregate final demand *minus*
  - ▶ Change in aggregate expenditure on inputs
- ▶ APG formula has, per plant
  - ▶ One term related to production function
  - ▶ One term related to allocation of inputs to heterogeneous firms
- ▶ APG allows for real-life features: varying input prices, market power in output markets,.....
- ▶ APG equal to change in consumer welfare under baseline assumptions
- ▶ Extend APG in Petrin & Levinsohn (2012) to **vector-valued productivity**

## APG: Bayes Rule Density as Analog to Residuals

$$\log\left(\frac{Y-M}{L}\right) = A + B\left(\frac{K}{L}\right)$$

- ▶ APG definition does not incorporate econometrician's uncertainty
  - ▶ OLS, **residual** estimate  $\hat{A}$  of log TFP  $A$
  - ▶ Plug in  $\hat{A}$  for  $A$  in APG definition for point estimate of APG
- ▶ **Vector-valued plant heterogeneity**
  - ▶ Straight line of  $A, B$  satisfy equation per firm
  - ▶ Bayes rule: **marginal density of  $A$**  over this line per firm
  - ▶ Still have density for each firm as number of firms in data grows large
- ▶ Extending APG to vector-valued heterogeneity now

# Conclusions

- ▶ Random coefficients
  - ▶ Consumer panels with heterogeneous consumers
  - ▶ Production function parameters  $(A, B)$  vary across firms in same industry
- ▶ Random coefficients  $(A, B)$  can be **correlated with inputs**  $(X_1, X_2)$
- ▶ Estimator allows **arbitrary correlations** of production function parameters  $(A_1, B_1)$  with inputs  $(X_1, X_2)$
- ▶ **Timing assumptions** with **random coefficients**  $(A, B)$ 
  - ▶ Input decisions made in period  $t - 1$  with knowledge of  $t - 1$  production function
- ▶ Estimation, consistency: censoring for unconditional means
- ▶ India: log TFP dispersion increases in random coefficients vs OLS