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USING ONLINE PRICES FOR MEASURING REAL CONSUMPTION ACROSS
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Using Online Prices for Measuring Real Consumption Across Countries

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ABSTRACT

We show that online prices can be used to construct quarterly purchasing power parities (PPPs) with a closely-matched set of goods and identical methodologies in a variety of developed and developing countries. Our results are close to those reported by the International Comparisons Program (ICP) in 2011 and the OECD in 2014, and can be used to obtain more up-to-date estimates of real consumption across countries without the need for consumer price index extrapolations. We discuss advantages and limitations associated with the use of online prices for PPs, including issues of representativeness and limited coverage of product categories and countries.

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Using Online Prices for Measuring Real Consumption Across Countries

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International income comparisons such as the Penn World Table (PWT) rely on data provided by the International Comparisons Program (ICP) at the World Bank, which collects prices from thousands of comparable goods and services all over the world to calculate purchasing power parities (PPPs). While ICP continually improves its methods, its reliance on traditional data collection through National Statistical Offices (NSOs) causes many problems, including the low frequency of data collection (every 6 years), long delays in publication (results for the 2011 round were published in 2014), issues affecting the comparability of products and methods across countries and time (see e.g. Deaton and Heston (2010), Inklaar and Rao (2017)), as well as the need to rely on the efforts of individual countries that can refuse to participate (e.g. Argentina for ICP 2011) or lack transparency regarding their data and methods (see Feenstra et al. (2013)).

The availability of new (big) data sources provides hope for improvements along several of these dimensions. In particular, we show that online prices can be used to construct quarterly PPPs published in real-time, with a closely-matched basket of goods and identical methodologies in a variety of developed and developing economies. At a more fundamental level, the ability to remotely collect online prices provides more control and transparency to the data and methodologies used to compute PPPs across countries.

Our data cover eleven countries in three major consumption categories, Food and Beverages, Fuel, and Electronics, from 2011 to 2017. In a validation exercise, we find that PPPs constructed

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with online prices are close to those reported by ICP in 2011 and the OECD in 2014. Next, we illustrate the potential of the new data to provide quarterly estimates of real consumption across countries for the fourth quarter of 2017.

While promising, we also highlight many potential problems associated with the use of online prices for PPP calculations, including the lack of representativeness and limited coverage of product categories and countries.

II. Data and Methodology

We use micro data available at the Billion Prices Project (BPP) at MIT, including daily web-scraped prices from 2010 to 2017 for all products sold by some of the largest multi-channel retailers in eleven countries: Argentina, Australia, Brazil, China, Canada, Netherlands, Germany, Japan, South Africa, the United Kingdom, and the United States.² These prices include taxes and exclude shipping costs.³

In constructing price comparisons across countries, one is confronted with the challenge of matching products and comparing “like-with-like”. Product codes that are attached to the online goods cannot be used because they tend to be retailer or county-specific. Moreover, identical products are seldom available across countries, except for global branded products, which constitute a relatively minor share of expenditures. So to ensure sufficient coverage, local goods have to be grouped before matching is possible.

We therefore mimic the procedures followed by ICP 2011, starting with the creation of our own list of “items” (narrowly-defined product categories) to which individual products will be matched.⁴ Our item list consists of 267 narrow definitions that cover all subsectors of the UN’s COICOP classification system for Food and Beverages, Fuel, and Electronics.⁵ This is slightly higher than the number of items for these categories in ICP 2011, as shown in Table 1.

² The data were collected by PriceStats, a private company associated with the BPP, which also matched the products for 9 of the 11 countries in our sample. See Cavallo and Rigobon (2016) for details on the data and methodologies. Alberto Cavallo is a co-founder of both the BPP and PriceStats.

³ For countries where the sales tax is not included in prices shown to customers online, we add a standard sales or VAR tax to scraped prices as follows: US Food 0.952%, Electronics 5.08%. Japan Food and Electronics 5% before 3/2014 and 8% afterwards; Germany Food 7% and Electronics 19%; Canada Electronics, Chocolates and Sodas 12%. The Canadian average is computed from state-level rates weighted by state population

⁴ See World Bank (2014) for a description of ICP methodologies, and World Bank (2013) for an extensive motivation of why these methods are applied.

⁵ See <https://unstats.un.org/unsd/cr/registry/regcst.asp?Cl=5>. Our “Food and Beverages” sector corresponds to COICOP code 01, the “Fuel” sector is COICOP 07.2.2, and “Electronics” covers COICOP codes 09.1.1 to 09.1.4.

TABLE 1 —DATA SOURCE COMPARISON

For Food, Fuel, and Electronics*	BPP (2017)	ICP (2011)
Data collection	Daily	Within a year
Publication frequency	Quarterly	~6 years (3 years for OECD)
Number of items	267	238
Products per item-country (mean)	30	10-15 homogeneous** 70-100 heterogeneous
Type of coverage	Goods	Goods & Services
Locations	Urban	Urban & Rural
Countries	11	199

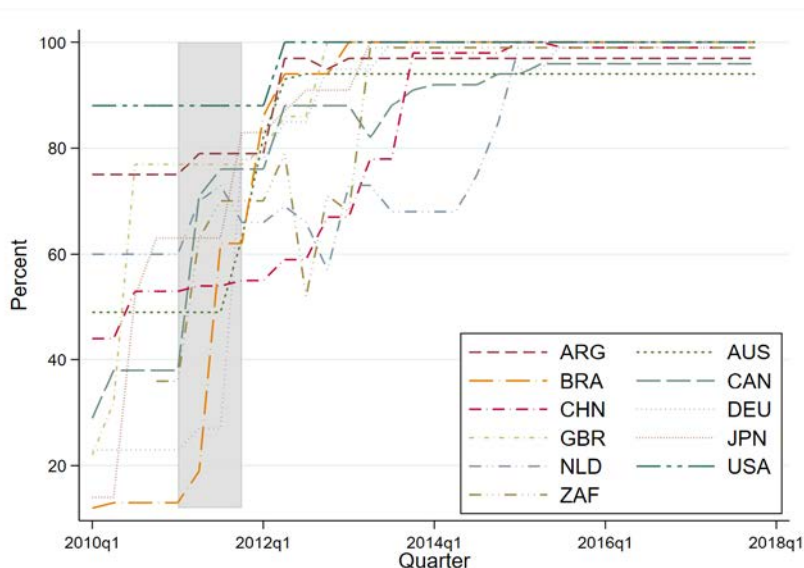
Notes: *Includes only COICOP codes for Food and Beverages (01), Fuel (07.2.2), and Electronics (From 09.1.1 to 09.1.4) **Estimates in World Bank (2013). Source: Authors' calculations based on World Bank (2013)

These items were chosen to strike a balance between comparability and representativeness. We have a mix of narrowly-defined global products (e.g. “Decaf Ground Ily Coffee”) and broader item definitions for unbranded products or local brands (e.g. “Basmati Rice” or “Decaf Ground Coffee, all other brands”). Our item definitions tend to be more narrowly defined than those in ICP’s 2011 list, particularly in electronics.⁶

The matching of individual products to each item definition is a labor-intensive process. The micro data contains detailed descriptions for millions of products. Searching this database, we find those products that best match the item descriptions in each country, and enter their package sizes so that we can calculate unit prices (e.g. price per gram). A total of 99,028 individual products were matched, with a mean of 30 products per item in each country. We concentrated our matching efforts in recent years, when the micro data become more abundant, so our coverage of consumer expenditures improves considerably after 2012.

⁶ See Table A2 in the Appendix for more examples and some item counts by product category.

FIGURE 1: SHARE OF BASIC HEADINGS COVERED BY MATCHED BPP DATA



Note: Share of all basic headings in ICP food, fuel, and electronics categories. 2011 quarters shaded in gray.

Once the individual products are matched, we average all unit-price observations (across products and time) for each item, country, and quarter, implicitly assigning more weight to those products that are available to consumers for a longer time within the quarter. Average prices are then aggregated to the level of a “basic heading”, such as ‘Rice’ or ‘Coffee, Tea, and Cocoa’. Not all items within each basic heading are priced in every country, so we follow ICP and run a Country Product Dummy (CPD) regression for every quarter and every basic heading k :

$$\log p_{ij}^k = \eta_i^k + \eta_j^k + \epsilon_{ij}^k$$

Where the price of item i in country j is regressed on item dummies η_i and country dummies η_j . The exponent of each country dummy is the estimated PPP for a particular basic heading, $P_{kj} = \exp(\eta_j^k)$.⁷

We use the expenditure data from ICP 2011 for further aggregation using a multilateral GEKS methodology. Let s_{kj} be the expenditure share of basic heading k in total consumption, then we

⁷ The country dummy for the reference country (in our case the United States) is omitted, so $P_{kUSA} = 1$

can define the Laspeyres index $P_{jb}^L = \sum_k s_{kb} P_{kj} / P_{kb}$ using expenditure shares in the reference country b , the Paasche index $P_{jb}^P = (\sum_k s_{kj} P_{kb} / P_{kj})^{-1}$ using country j expenditure shares, and the Fisher index as the geometric mean: $P_{jb}^F = (P_{jb}^L \times P_{jb}^P)^{\frac{1}{2}}$. To obtain a reference-country independent PPP, we further compute a GEKS index for all M countries:

$$P_j^{GEKS} = \left(\prod_b^M P_{1b}^F P_{bj}^F \right)^{\frac{1}{M}}$$

PPPs are expressed as national currency per unit of the base country (in our case the US dollar). To ease interpretation to facilitate the comparison across countries and samples, we also compute price level indices (PLIs), dividing the PPPs by the country's nominal exchange rate with the US dollar. PLIs are unit-free and reflect whether prices are higher (> 1) or lower (< 1) relative to the reference country.

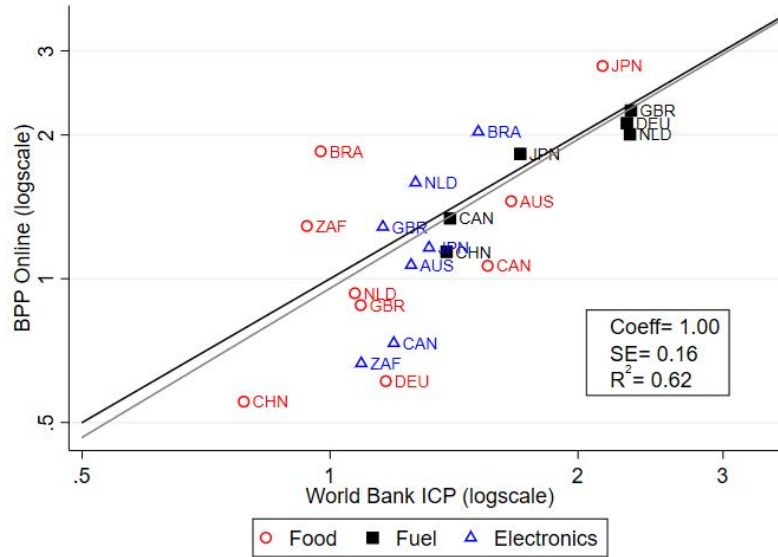
II. Comparison to ICP

We now compare our PLIs with those of ICP for 2011, the most recent global price comparison.

In principle, there are many reasons to expect differences. First, our prices are collected online for large branded retailers selling in mostly urban locations, while ICP data is collected in physical stores in many kinds of retailers and geographical locations. Second, online prices are collected every day, while ICP prices are obtained once (or a few times) per year. Temporal aggregation obscures the comparison because PPPs can vary significantly within a year (particularly in high inflation countries). Third, there are methodological details in ICP that we cannot replicate. This includes the use of an “importance” weight for each item in the CPD regression, as quantity weights are only available at the basic heading level.

Despite these differences, Figure 2 shows that PLIs computed with online data align well with those calculated from ICP data ($US = 1$). These are results for grouped items within Food, Fuel and Electronics, using basic heading expenditure weights (see Appendix Figure 1 for comparisons at basic heading level). The PLIs are closest for Fuel, where the item definitions are identical across ICP and BPP. In Food and Electronics there is more dispersion but no evidence of PLIs being consistently higher or lower with online data.

FIGURE 2. BPP VS ICP PRICE LEVEL INDEXES - 2011



Note: Comparison of the ICP 2011 and BPP bilateral Fisher indices at the sector level for each country. 45-degree line in black, linear fit line in gray. All axes on log scale.

Multilateral PLIs for each country are compared in Table 1. On average, online and ICP PLIs for 2011 differ by 15% in absolute value across the eleven countries. In some cases, such as Australia, the results are nearly identical, while in others, such as Japan, the difference is as high as 28%.

We repeat the comparison in 2014 for OECD countries, for which PPPs are published every three years. The average difference is much smaller in this case, likely because our coverage of basic headings with online prices is nearly complete at this time.⁸

⁸ See Appendix Figure A1 for basic heading coverage in every country over time.

TABLE 1- MULTILATERAL PRICE LEVEL INDEX (PLI=PPP/E), USA=1

	2011		2014	
	BPP	ICP	BPP	OECD
Argentina	0.79	-	1.05	-
Australia	1.52	1.53	1.24	1.36
Brazil	1.44	1.20	1.17	-
Canada	1.08	1.30	1.15	1.29
China	0.71	0.93	0.97	-
Germany	1.12	1.30	1.20	1.35
Japan	2.57	2.01	1.58	1.42
Netherlands	1.21	1.29	1.22	1.27
South Africa	1.11	0.96	0.91	-
United Kingdom	1.14	1.25	1.26	1.37
United States	1.00	1.00	1.00	1.00
Mean Absolute Difference				
All countries		15%		
OECD		17%		9%

Notes: Multilateral GEKS PLIs covering all basic headings available in Food, Fuel, and Electronics. BPP numbers are yearly averages from quarterly PLIs excluding those quarters for which there are less than 50% of basic headings covered. No ICP data is available for Argentina in 2011 because the country refused to participate.

Beyond the comparison with ICP, a major advantage of using online data to measure PPPs is that we can provide more frequent and timely estimates of real consumption across countries. For example, the first column in Table 2 shows a cross-country comparison of the real household consumption of Food, Fuel and Electronics for the last quarter of 2017.

TABLE 2 – REAL HOUSEHOLD CONSUMPTION PER CAPITA OF FOOD, FUEL AND ELECTRONICS BASED ON BPP DATA FOR 2017Q4 (USA=1)

	Actual	Extrapolated with CPIs
Argentina	0.41	0.70
Australia	0.76	0.74
Brazil	0.20	0.22
Canada	0.61	0.89
China	0.11	0.18
Germany	0.60	0.76
Japan	0.45	0.40
Netherlands	0.57	0.70
South Africa	0.18	0.20
United Kingdom	0.72	0.76
United States	1.00	1.00

Sources: Total household consumption expenditure in local currency units, total population, the consumer price index and the exchange relative to the US dollar is taken from the *OECD Main Economic Outlook*, no. 102 (November 2017). For China, household consumption expenditure is from the UN National Accounts Official Country Data for 2015, extrapolated to 2017 using the growth of GDP at constant prices and the consumer inflation rate for 2016 and 2017 from the IMF World Economic Outlook of October 2017. The share of food, fuel and electronics in total household consumption is from ICP 2011.

Notes: 'Extrapolated' figures are based on the 2011 BPP price level index, extrapolated to 2017Q4 using the difference in (overall) consumer price inflation from 2011 to 2017Q4 between each country and the United States minus the change in the exchange rate. Estimates of for Argentina, Brazil, China and South Africa are for 2017 as a whole, rather than the fourth quarter of 2017. The 'Actual' figures are based on the BPP prices for 2017Q4.

The measurement of PPPs on a quarterly basis can replace current nowcasting procedures that rely on extrapolation of benchmark PPPs with relative CPI movements. These extrapolations are prone to cause biases that distort the PLIs (Deaton and Aten (2017)). In fact, online PPPs could help avoid extrapolation “surprises”, particularly in countries where CPI data and methods do not match well with the ICP comparisons framework. Comparing column 2 (based on extrapolated 2011 PPPs) with column 1 reveals that these surprises can be large and occasionally more than 50 percent (as for China, Argentina and Canada).

III. Limitations

While helpful, online data have many limitations. First, given that prices are mostly from large retailers with an online presence, the resulting PPPs may not be representative for national averages, especially in countries with a fragmented retail sector or (for Food) where the local diet relies heavily on regional products. Furthermore, the prices in websites of these retailers can be different from the prices found in their physical stores, where most retail transactions take place (at least for now). Cavallo (2017) shows these differences are small on average, but they could still meaningfully affect price-level comparisons in some countries.⁹

Second, most retailers that sell online tend to have a single price for all locations within a country. This seems at odds with existing ICP data that shows significant regional price dispersion (such as urban areas having higher prices of food, especially in poorer countries).¹⁰ This lack of spatial price differences can be resolved by scraping more localized retailers, whose online presence is improving over time.

Third, online data do not have expenditure weights for individual products, so it is hard to know which products are more important for the comparison. In ICP this is decided upon by the NSO data collectors, who arguably have more information to make the choice. While scanner or other expenditure data sources could potentially be used as a complement in some categories, the question of which matched individual products are more representative of actual consumption remains.

⁹ To control for persistent online-offline differences, ICP can periodically estimate an average difference and adjust local prices accordingly. See Cavallo (2017) for a discussion.

¹⁰ Some of this price dispersion could be explained by data collected from different retailers, as there is growing evidence that firms use uniform pricing policies within countries. See DellaVigna & Gentzkow (2017) for the US, and Cavallo (2017) for some other countries.

Fourth, online data only cover a limited number of product categories and countries. The three sectors included in this paper represent only between 13% and 23% of the share of household consumption in these countries. While more categories with online prices can be potentially added, there are hard-to-compare areas of consumption, such as housing, personal services or health services, that will likely remain a challenge until more data are available online. Similarly, online prices are currently available in a small number of countries. We have matched data in 11 countries out of approximately 60 for which the BPP has some price information. While matching can improve, our approach is not yet viable in countries where there is still little price data online.

IV. Conclusions

We have shown that online prices can be used to enhance ICP data, dramatically improving the frequency and transparency of PPPs compared with traditional data collection methods. We have also identified many challenges and limitations of online data.

We further note that the process of selecting (“matching”) products across countries remains a challenge, even with “Big Data”. Online data enlarge the universe of products from which comparable goods are chosen, and potentially improve the transparency and similarity in methods used across countries, but selecting individual goods continues to be a labor-intensive task that cannot be easily performed by automated procedures due to the lack of standardization in product identification numbers and descriptions.

Future work could address some of these issues, as well as explore other potential uses of online prices in the context of PPP measurement, such as the computations of standard errors for national average prices, the use of retailer dummies and other product characteristics in CPD regressions, and better ways to account for entering and exiting products and items across countries.

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APPENDIX

Using Online Prices for Measuring Real Consumption Across Countries

By ALBERTO CAVALLO, W. ERWIN DIEWERT, ROBERT C. FEENSTRA, ROBERT INKLAAR AND MARCEL P. TIMMER*

FIGURE A1. BASIC HEADING COMPARISON ICP VS BPP FOR 2011

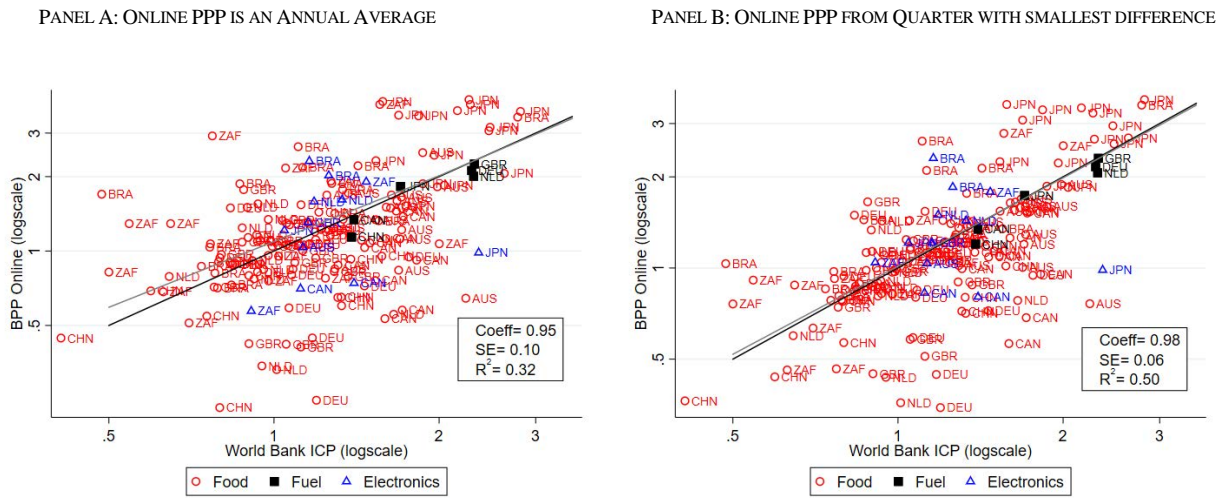


TABLE A1—ITEM LIST COMPARISON

Basic Heading	Number of Items		Item Examples	
	BPP	ICP	BPP	ICP
Rice	4	9	White Rice, All Brands, Basmati White Rice, All Brands, Long-grain	Basmati Rice Long-grain rice – Family Pack
Other cereals, flour and other products	12	6	All-purpose Flour, All Brands, Wheat All-purpose Flour, All Brands, All Other Cereal for Breakfast, Kellogg's, All Other	Wheat flour, not self-rising Wheat flour, not self-rising Cornflakes (Kellogg's)
Pasta	7	6	Pasta, All Brands, Spaghetti Pasta, Barilla, Penne (including whole grain)	Spaghetti Short Pasta
Beef and Veal	2	8	Beef, All Brands, Tenderloin roast or steak Beef, All Brands, Ground	Beef, fillet 100% Beef, minced
Poultry	1	6	Chicken, All Brands, Breasts	Chicken breast without skin
Fresh, chilled or frozen sea food	2	13	Shrimp, All Brands, Fresh Uncooked Shrimp, All Brands, Frozen Uncooked	Whole Shrimps Shrimps
Preserved or processed fish and seafood	4	5	Canned Tuna, All Brands, In Oil Canned Tuna, All Brands, In water Canned Tuna, All Brands, All Other	Canned Tuna without skin Canned Tuna without skin Canned Tuna without skin
Cheese	7	6	Cream Cheese, Philadelphia, Regular Cream Cheese, Philadelphia, Fat free, low fat Cream Cheese, Philadelphia, All Other	Cream Cheese Cream Cheese Cream Cheese
Eggs and egg-based products	1	2	Eggs, All Brands, Chicken Eggs, All Brands, Chicken	Large Size Chicken Eggs Medium Size Chicken Eggs
Butter and margarine	3	3	Butter, All Brands, Salted Butter, All Brands, All Other	Salted Butter Butter, unsalted
Other edible oils and fats	6	6	Olive Oil, All Brands, Extra Virgin	Olive Oil
Fresh or chilled fruits	7	13	Apples, All Brands, Red	Apple, Red Delicious
Fresh or chilled vegetables	5	15	Onions, All Brands, White, Yellow or Brown Onions, All Brands, Red	Onion Onion
Food Products	17	13	Ketchup, Heinz, Regular Ketchup, All Brands, Regular Ketchup, All Brands, All Other Ketchup, All Brands, Reduced Sodium/Sugar	Tomato Ketchup Tomato Ketchup Tomato Ketchup Tomato Ketchup
Coffee, Tea and Cocoa	16	7	Chocolate Powder, Nesquick, Regular Chocolate Powder, Nesquick, All Other Coffee, All Brands, Ground (Excluding decaf.) Coffee, All Brands, Ground (Excluding decaf.) Coffee, Illy, Ground (including decaf)	Cocoa Powder, Tin Cocoa Powder, Tin Coffee Roasted 100% Arabica Coffee Roasted 100% Robusta Instant Coffee, Nescafe Classic
Mineral Waters, Soft drinks and vegetable Juices	35	6	Sodas, Coca Cola, Classic or Regular Sodas, Pepsi, Classic or Regular Mineral Water, All Brands, Still Mineral Water, Evian Mineral Water, Fiji	Coca-Cola/Pepsi, Large Coca-Cola/Pepsi, Large Mineral Water Mineral Water Mineral Water
Audio-visual, photographic and information processing equipment	82	27	Laptop, Apple, MacBook, 13 inch Laptop, Acer, 14-16 inch Television, Phillips, LED 32" Television, Samsung, LED 32" Television, All Brands, LED 32" Television, LED, 40-43", LG Camera Compact, Canon, 20-24mpx Camera Compact, Nikon, 20-24mpx Camera Compact, Sony, 20-24mpx	Apple MacBook laptop computer Acer Aspire One netbook Phillips 3000 series LCD TV 32" Samsung Series 5 LCD TV 32 Inches LCD Television LG LD Series LCD TV 42" Digital Compact Camera Digital Compact Camera Digital Compact Camera
Fuels and lubricants for personal transport equipment	4	5	Petrol, All Brands, Low RON Petrol, All Brands, Medium RON Petrol, All Brands, High RON Diesel	Petrol Petrol, Super Petrol, Superplus Diesel fuel

Source: Authors' calculations based on BPP and ICP 2011 data.